Dear Members,

Re: Candidacy for President Equestrian Sports New Zealand

I am seeking your support in my bid for re-election for President.

My full CV is attached and I would appreciate you taking the time to read it, but in short:

- I have been President of ESNZ since 2015 and have been very conscious of making the business sustainable and sound.
- I see an opportunity to bring industry into our sport to ensure our development and security for the future.
- In 2018 I became a Director of Horse of the Year Hawkes Bay Ltd with the passion to continue to see Horse of the Year as one of the poignant successful shows on our calendar.
- I have the International experience and credibility to represent New Zealand at FEI level and get things done I know how it works!
- I have done many years at Area level in volunteer roles.
- My business acrimony along with my depth in equestrian sport enables me to continue to contribute to ensure both International and National sport is played with fair play and honesty.
- I have very well established networks within Sport New Zealand, the New Zealand Olympic Committee and central and local government.
- I have hands on commercial business experience so understand our sponsor's needs.
- I understand the commitment and effort that modern athletes (both horses and riders) and all their support crew must have in both a financial and time sense. I am committed to making our sport as affordable as possible, whilst ensuring we can continue to grow, develop and maximize all opportunities.
- I have the National background to bring past ESNZ knowledge into present day decision making.
- I have a passion for horses, Kiwis and winning.
- I want to ensure all our 5 disciplines, Jumping, Eventing, Dressage, Endurance and Para continue to drive consistently towards world class performance.
- Most importantly, I want all members, officials, volunteers and competitors to feel empowered, to be part of a great, positive community and to know they are valued.
- I'll be at competitions around New Zealand, open and ready to engage.

I hope I can count on your support.

of all

Kind regards,

Richard Sunderland

RICHARD SUNDERLAND



Mobile: 027 555 7879 Email: martland@xtra.co.nz

CORE CAPABILITIES

- Results oriented business leader
- National and International Equestrian Management experience
- Proven successful track record in multi-stakeholder engagement
- Extensive history of not-for-profit community involvement
- Successful ongoing leadership, inspiring and developing teams and organizations through significant change
- Commercial acumen and strategic vision

PERSONAL CHARACTERISTICS

- Energized by tough challenges, able to stay the course through positive and challenging times
- Non-nonsense fact based self-starter
- Open, collaborative approach to problem solving
- Competitive and passionate equestrian leader
- Approachable, loyal and friendly

EQUESTRIAN BACKGROUND

Date 2018 – present 2015 - present 2015 – 2018	Position Director, Horse of the Year Hawke's Bay Ltd President of Equestrian Sports New Zealand Chair of Jumping New Zealand
Date 2009 - 2013 2011-2013 2010	Position Jumping High Performance Leader Chef d'Equipe Trans-Tasman Jumping Tests Chef d'Equipe World Equestrian Games – Kentucky
Date 1999 – 2004	Position FEI Official COC, Sydney Olympics Athens Olympic Squad High Performance Leader (best NZ result to date) Planned and managed Olympic campaign with SPARC / ESNZ
Date 1976 – 2000	Position Show Jumping Judge Candidate International Course Designer - NZ, / Australia / South Africa
Date 1975 – 2000	Position Various Chairman, Selector and Manager roles for local areas and jumping national body

COMMERCIAL BACKGROUND

Date	Position
1997 – 2012	Owner and Managing Director of freight and logistics business
	Employed team of up to 9 staff
	Grew business from start-up to million dollar turnover
Date	Position
Date 1989 – 1995	Position Owner, Director and Driver of Tauranga trucking business
	Owner, Director and Driver of Tauranga trucking