

**ESNZ JUMPING
DRAFT FORCAST YEAR ENDED 31
MAY 2018**

**INCOME
MEMBERSHIP**

Annual Start - Jumping and Show Hunter
J&SH Start Levies

SPONSORSHIP

Whole of Sport
Jumping
Show Hunter (Sponsorship + Camps)
Performance Programme
Volunteer Programme Technical

GRANTS

INTEREST RECEIVED

Income Training Camps
Income Technical - Trailer Hire
sundry

WC FRANCHISE FEES

EXPENSES

OPERATIONS

BOARD

CONFERENCE

HIGH PERFORMANCE

SPONSORSHIP

SHOW HUNTER

TECHNICAL

TOURS

FEI

SPECIAL PROJECTS EXPENSES

FORECAST PROFIT/(LOSS) FOR YEAR

BUDGET 2017/18	Jun - Aug	Sep	Oct	Nov	Dec	Actual Cumulative	Rest of budget for year	Forecast year end result	
						YTD	From cashflow		
Annual Start - Jumping and Show Hunter	\$ 220,000.00	\$ 43,017.00	\$ 59,743.00	\$ 47,804.00	\$ 32,222.00	\$ 15,261.00	\$ 198,047.00	\$ 32,000.00	\$ 230,047.00
J&SH Start Levies	\$ 150,000.00	\$ 1,100.00	\$ 8,808.00	\$ 10,457.00	\$ 18,582.00	\$ 23,317.00	\$ 62,264.00	\$ 90,200.00	\$ 152,464.00
	\$ 370,000.00	\$ 44,117.00	\$ 68,551.00	\$ 58,261.00	\$ 50,804.00	\$ 38,578.00	\$ 260,311.00	\$ 122,200.00	\$ 382,511.00
SPONSORSHIP									
Whole of Sport	\$ 10,000.00	-	-	\$ 5,000.00			\$ -	\$ -	\$ 5,000.00
Jumping	\$ 96,000.00	-	\$ 4,276.00	\$ 11,215.00	\$ 31,776.00	\$ 4,276.00	\$ 51,543.00	\$ 43,000.00	\$ 94,543.00
Show Hunter (Sponsorship + Camps)	\$ 15,000.00	-	\$ 1,888.00	\$ 7,388.00	\$ 388.00	\$ 388.00	\$ 10,052.00	\$ 15,000.00	\$ 25,052.00
Performance Programme	\$ 3,000.00	-	-	-	-	-	\$ -	\$ -	\$ -
Volunteer Programme Technical	\$ 5,000.00	-	-	-	-	-	\$ -	\$ -	\$ -
GRANTS	\$ 21,000.00	-	-	-	-	-	\$ -	\$ 5,000.00	\$ 5,000.00
INTEREST RECEIVED	\$ 8,827.00	\$ 4,042.00	\$ 298.00	\$ 1,860.00	-\$ 2,320.00	\$ 272.00	\$ 4,152.00	\$ 1,870.00	\$ 6,022.00
Income Training Camps	\$ -	\$ 2,941.00	-\$ 2,941.00				\$ -	\$ -	\$ -
Income Technical - Trailer Hire	\$ 650.00	-	-	-	\$ 300.00	\$ 150.00	\$ 450.00	\$ 400.00	\$ 850.00
sundry	\$ -	-	-	-	-	-	\$ -	\$ -	\$ -
WC FRANCHISE FEES	\$ 5,000.00	-	-	-	-	\$ 4,200.00	\$ 4,200.00	\$ 5,000.00	\$ 9,200.00
	\$ 534,477.00	\$ 51,100.00	\$ 72,072.00	\$ 83,724.00	\$ 80,948.00	\$ 47,864.00	\$ 335,708.00	\$ 192,470.00	\$ 528,178.00
EXPENSES									
OPERATIONS	\$ 199,417.00	\$ 27,991.00	\$ 17,279.00	\$ 14,945.00	\$ 14,356.00	\$ 8,027.00	\$ 82,598.00	\$ 86,804.00	\$ 169,402.00
BOARD	\$ 19,410.00	\$ 7,720.00	\$ 831.00	\$ 1,203.00	\$ 102.00	\$ 2,091.00	\$ 11,947.00	\$ 8,300.00	\$ 20,247.00
CONFERENCE	\$ 21,400.00	\$ 15,472.00	\$ 348.00	\$ -	\$ -	\$ -	\$ 15,820.00	\$ -	\$ 15,820.00
HIGH PERFORMANCE	\$ 49,500.00	\$ 666.00	\$ 3,205.00	\$ 5,474.00	\$ 4,556.00	\$ 14,770.00	\$ 28,671.00	\$ 18,100.00	\$ 46,771.00
SPONSORSHIP	\$ 42,500.00	\$ 240.00	\$ 1,565.00	\$ -	\$ 287.00	\$ 935.00	\$ 3,027.00	\$ 38,500.00	\$ 41,527.00
SHOW HUNTER	\$ 64,286.00	\$ 6,979.00	\$ 2,410.00	\$ 5,437.00	-\$ 2,118.00	\$ 3,427.00	\$ 16,135.00	\$ 30,962.00	\$ 47,097.00
TECHNICAL	\$ 31,000.00	\$ 5,168.00	\$ 383.00	\$ 400.00	\$ 3,207.00	-	\$ 9,158.00	\$ 14,200.00	\$ 23,358.00
TOURS	\$ 20,000.00	\$ -	\$ 2,994.00	-\$ 1,961.00	\$ -	\$ 533.00	\$ 1,566.00	\$ 13,000.00	\$ 14,566.00
FEI	\$ 53,500.00	\$ 463.00	\$ -	\$ 3,144.00	\$ 5,781.00	\$ 8,212.00	\$ 17,600.00	\$ 11,500.00	\$ 29,100.00
SPECIAL PROJECTS EXPENSES	\$ 20,500.00	\$ 2,347.00	\$ 1,649.00	\$ 3,750.00	-	\$ 8,750.00	\$ 16,496.00	\$ -	\$ 16,496.00
	\$ 521,513.00	\$ 67,046.00	\$ 30,664.00	\$ 32,392.00	\$ 26,171.00	\$ 46,745.00	\$ 203,018.00	\$ 221,366.00	\$ 424,384.00
FORECAST PROFIT/(LOSS) FOR YEAR	\$ 12,964.00	-\$ 15,946.00	\$ 41,408.00	\$ 51,332.00	\$ 54,777.00	\$ 1,119.00	\$ 132,690.00	-\$ 28,896.00	\$ 103,794.00

The profit and loss forecasted is generally in line with the budget in most areas. Throughout the year the budget is monitored as some expenses are paid in different months to what was budgeted. The forecast is a snapshot in time with actuals for the period from 1 June 2018 to 31 December 2017 and projections from January to 31 May 2018. There will be some departments that are slightly over and some that are under at year end. At this stage Jumping is targeting an end result in line with its original budget.